

Ralph Schepp

Managing Director, COO

Droniq GmbH

Innovating at the Edge of Everything

Patricia Devine

Global Co-Head, Payment Sales

J.P. Morgan Payments

J.P.Morgan PAYMENTS

The logo features the text "J.P. Morgan" in a white, elegant serif font, followed by "PAYMENTS" in a white, bold, uppercase sans-serif font. The background is a dark blue-grey color with a subtle, light blue circuit board pattern consisting of lines and dots, suggesting a digital or financial theme.

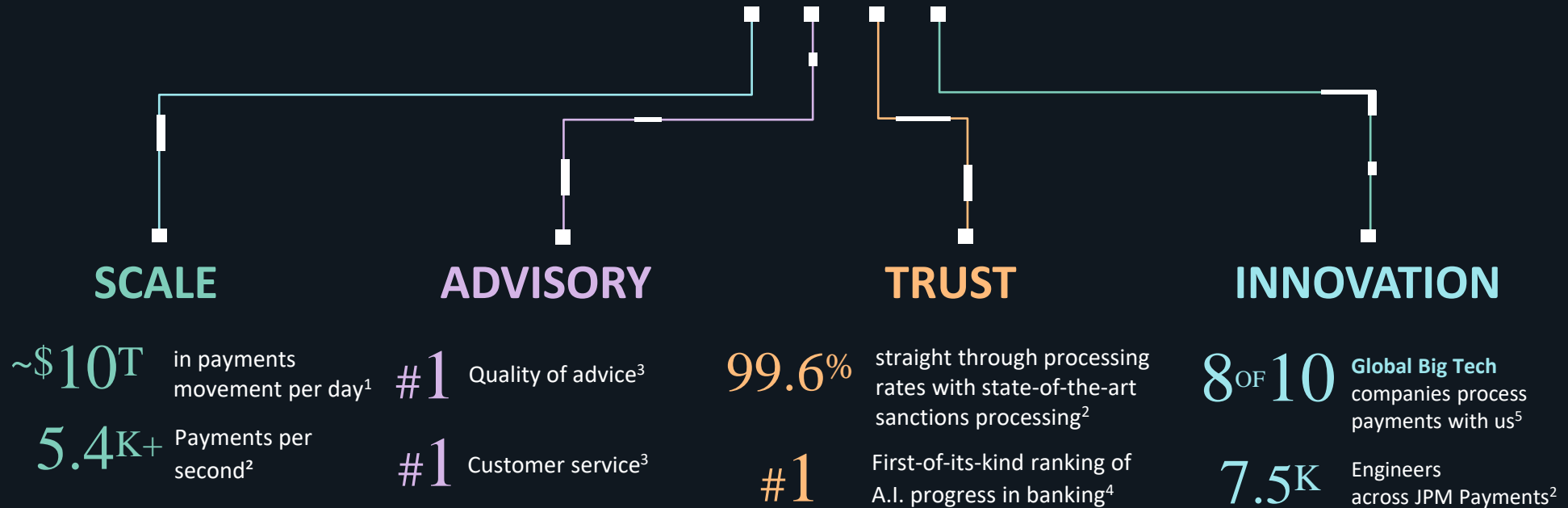
J.P. Morgan PAYMENTS

J.P. Morgan Payments

**Our vision is to transform the future of payments
as the industry's most trusted innovator.**

- COMMERCE • TREASURY • TRADE & WORKING CAPITAL • EMBEDDED
BANKING
- INDUSTRY SOLUTIONS • BUSINESS ENHANCEMENTS • CONNECTIVITY

J.P. Morgan Payments is one of the largest Payments companies in the world



¹JPMorgan Chase Investor Day, May 2022. Excludes ~350k active SMB merchant accounts across the franchise.

²The information presented in this document has been validated by internal data, please reach out to your J.P. Morgan point of contact for more information.

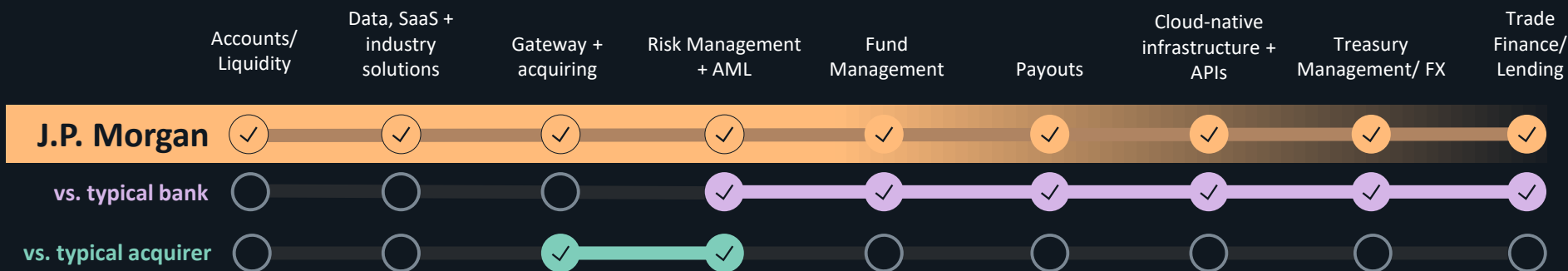
³<https://www.jpmorgan.com/about-us/corporate-news/2023/GreenwichEurope>.

⁴<https://fortune.com/2023/01/26/jpmorgan-chase-tops-first-of-its-kind-ranking-of-a-i-progress-in-banking/>

⁵JPMorgan Chase 2021 Annual Report, <https://www.jpmorganchase.com/content/dam/jpmc/jpmorgan-chase-and-co/investor-relations/documents/annualreport-2021.pdf>


We are the bank for banks.

We are the platform for platforms.



¹<https://www.jpmorgan.com/payments/payments-emea>

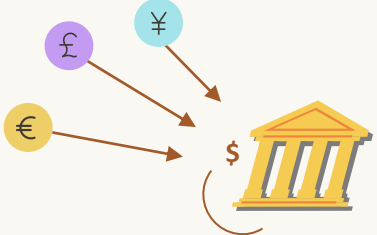
Payments can mean many things, depending on your role



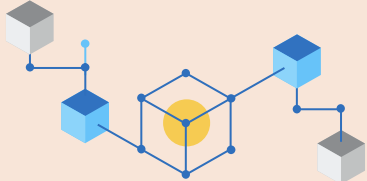
Managing customers' commerce experiences in-store or online



Accepting a B2B payment by any channel



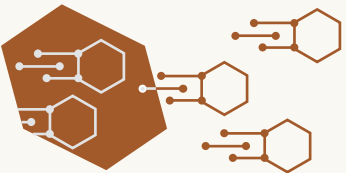
Sending cross-border payments to local banks to convert to local currency



Managing supply chain efficiencies and unlocking capital vs. debt



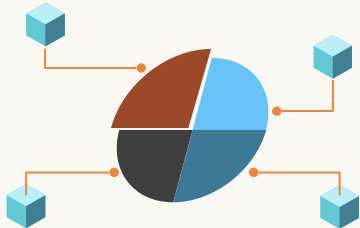
Managing currencies and exposure to market volatility



Paying out vendors, partners, customers, etc.



Reconciling account information, data and reporting



Managing account structures to efficiently manage funds and maximize use of idle cash

Businesses are shifting their operating models, expanding what payments and treasury functions can do for their business and creating new growth potential

Today  The opportunity



Traditional payments as a way to move money around, focused on efficiency

Payments as a **data source** to understand customer behavior, markets and business operations

Payments **drive collaboration**, providing integration to support new business models

Payments as a **growth driver** that unlocks new ways to operate and grow

What you need to consider to succeed?



The role of data & regulations

Operating models

Innovation, technology & new business models

LET'S UNLEASH THE POWER OF PAYMENTS

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MWC24

Flying Humankind to New Heights: The Evolution of Air Mobility

Damian Kysely

Head of Infrastructure, EMEA

Skyports



FLYING HUMANKIND TO NEW HEIGHTS: THE EVOLUTION OF AIR MOBILITY

Cities are congested, polluted and hard to move around



Electric flight: a fast, safe, sustainable, cost-effective
alternative to ground transportation



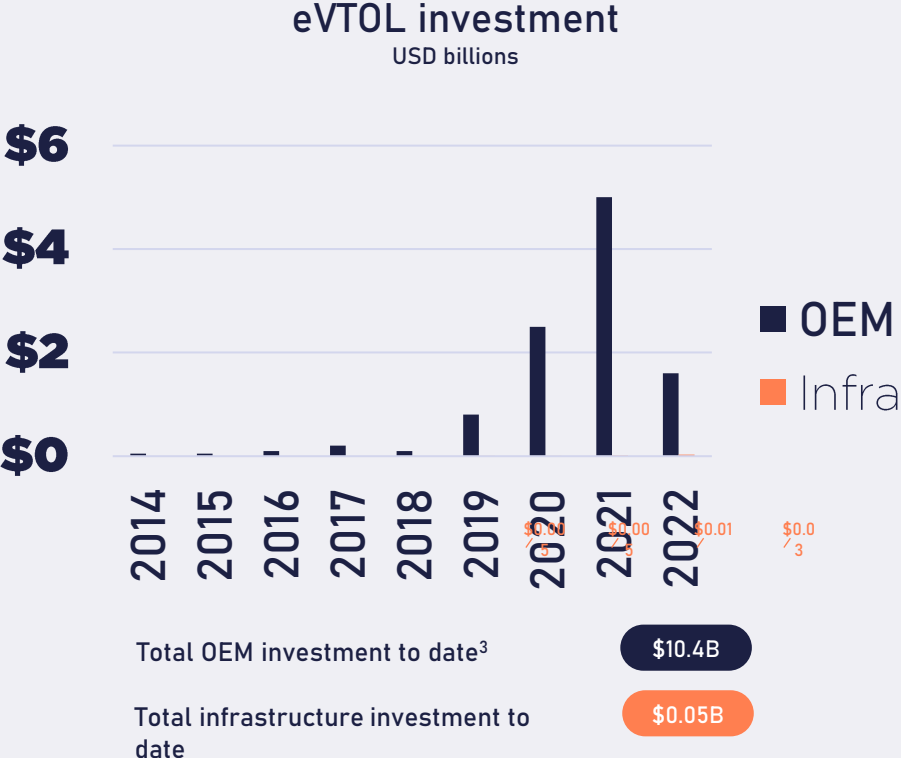
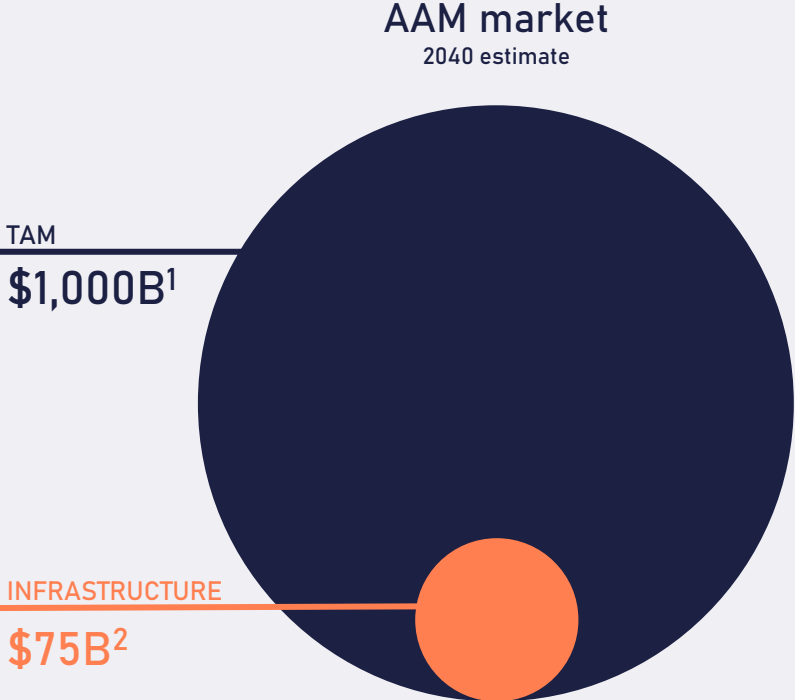
eVTOLs are battery-powered, certified, piloted aircraft capable of carrying up to 7 passengers



Without infrastructure, there is no vertical aviation industry.

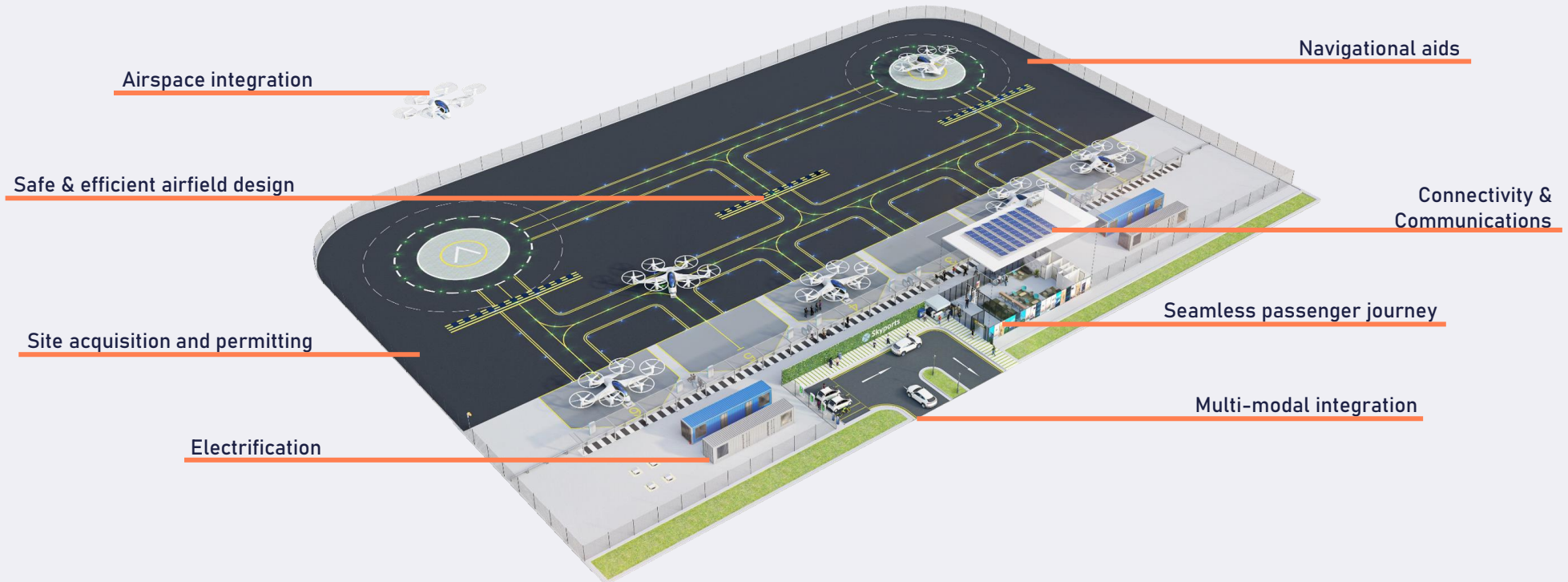


The market opportunity for infrastructure is \$75B, but investment has lagged aircraft investment 200 to 1



1 2021 Morgan Stanley report 2 A4A US Passenger Airline Cost Index 3 McKinsey Future Air Mobility estimates

Skyports solves all infrastructure challenges under one roof



Making Dubai the first city with a fully-developed network of vertiports for permanent air taxi services by 2026.



Time savings per journey compared to other transport means



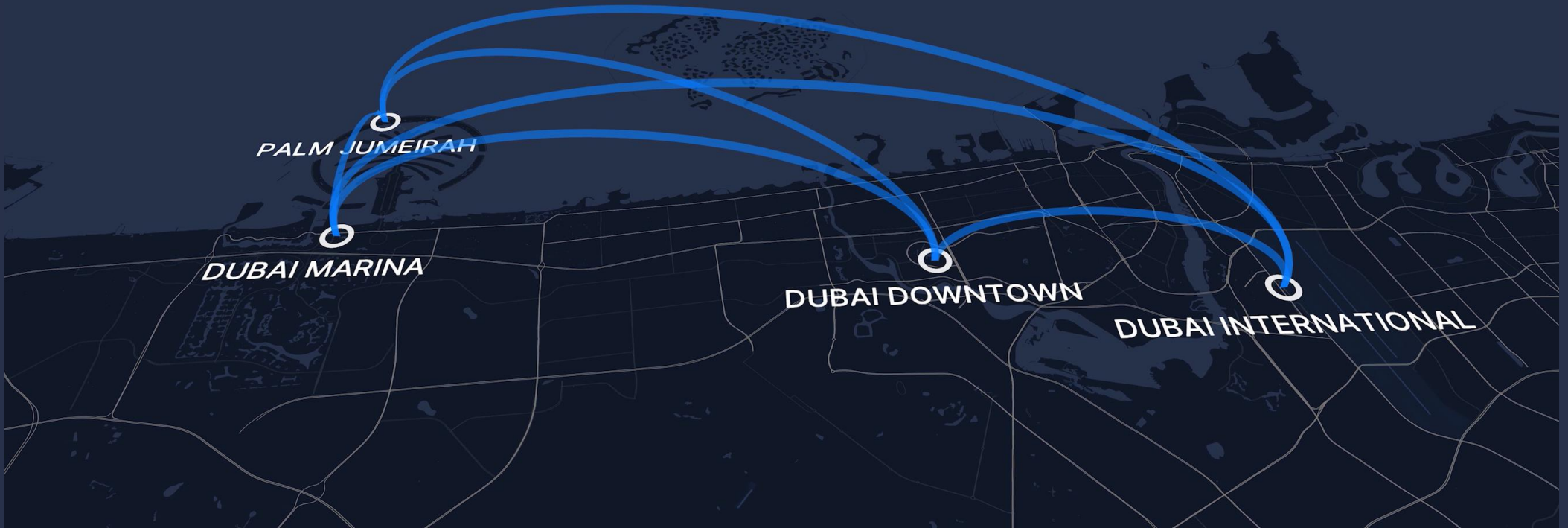
Zero CO₂ operational emissions



Greater connectivity on a local and regional level



Reduced congestion on the ground





Finding early-adopter governments is key for a new, highly-regulated industry





Thank you
damian@skyports.net

DEPARTURE	
18:00	- PA
18:08	- DU
18:07	- DT

MWC24

Oliver Walker-Jones

Head of Marketing

Joby Aviation

MWC24

Moderator: Ralph Schepp

Droniq GmbH

Dominik von Mengden

Airbus Urban Mobility

Qi Bi

China Telecom

Sebastian Babiarz

Droneup

Oliver Walker-Jones

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Gateway to API Heaven

16:30 - 17:15

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